

RESIS

REAL ESTATE SALES INTEGRATION SOLUTIONS

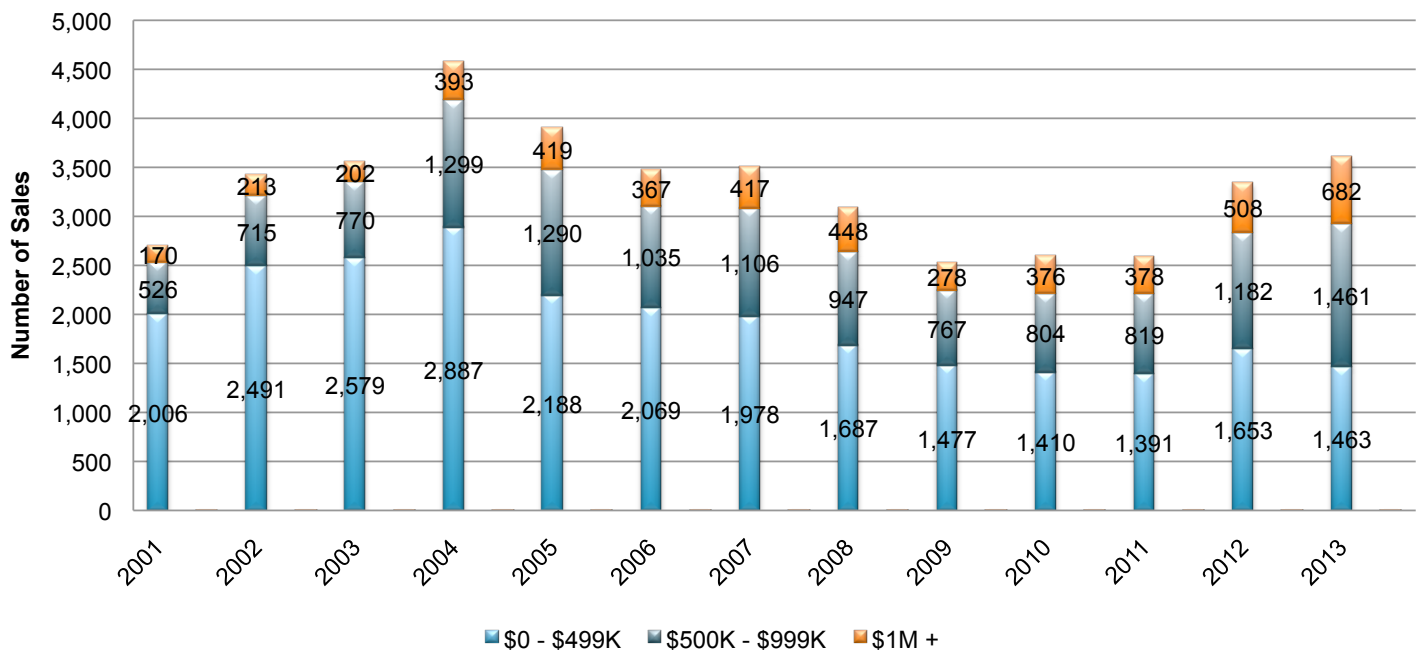
CONSULTING

SALES

MARKETING

LEASING

Annual Sales by Price Segment



Price Segment	2001		2002		2003		2004		2005		2006		2007	
\$0 - \$499K	2,006	74%	2,491	73%	2,579	73%	2,887	63%	2,188	56%	2,069	60%	1,978	56%
\$500K - \$999K	526	19%	715	21%	770	22%	1,299	28%	1,290	33%	1,035	30%	1,106	32%
\$1M+	170	6%	213	6%	202	6%	393	9%	419	11%	367	11%	417	12%
Total	2,702		3,419		3,551		4,579		3,897		3,471		3,501	

Price Segment	2008		2009		2010		2011		2012		2013	
\$0 - \$499K	1,687	55%	1,477	59%	1,410	54%	1,391	54%	1,653	49%	1,463	41%
\$500K - \$999K	947	31%	767	30%	804	31%	819	32%	1,182	35%	1,461	41%
\$1M+	448	15%	278	11%	376	15%	378	15%	508	15%	682	19%
Total	3,082		2,522		2,590		2,588		3,343		3,606	

As of March 20, 2014:

- Only 30% of Boston condo sales are under \$500,000
- 41% are between \$500,000 and \$999,999
- 29% are \$1M+